

## *WIFCA BOARD MEETING MINUTES*

May 5, 2015 – Teleconference

### Call to Meeting:

Steve Ulik called the meeting to order at 7:35 a.m.

### Members Present:

Steve Ulik, Roger Hegg, Bruce Klainot, Kurt Meiers, Steve Walter, Don Walesewicz, Liz Allen, Bob Steinberg, Jay Zurn, Fred Jaeckle, Marty Schallock, Gordy Potter, Pete Stollberg, Sam Hughes

### Members Absent:

Ray Weinstock, Nate Hall, Bill Huss, Wendy Werner

### Minutes Review:

After corrections, a motion was made by Marty Schallock and seconded by Steve Walters to approve the minutes.

### Treasurer's Report:

Fred Jaeckle reported we had revenues for the month of April of \$650.66 and expenses of \$597.09. Year to date revenue is \$7,350.52 with year to date expenses running at \$6,630.45. As of April 30<sup>th</sup> the checkbook had a balance of \$5,368.58 and the savings account of \$16,630.45 for a combined total funds available of \$21,972.88. Roger Hegg and Bob Steinberg reviewed a few transactions with Fred Jaeckle and all details were accounted for.

### Membership and Executive Director Report:

Roger Hegg reported at this point we have a total of 41 WIFCA/WFCA joint memberships which stayed the same since the last meeting. We still have 1 retail and 15 individual associate members. Roger brought to the boards attention there were two members still not listed with WFCA. Custom Flooring out of Tomah and Twohig Flooring America in Fond Du Lac both had met the membership deadline and there were some questions regarding why they weren't listed with WFCA. Fred Jaeckle was going to make the inquiry with WFCA with the goal of clearing it up.

### Training:

Jay Zurn reported there would be a carpet and resilient certification class sometime toward the end of July. The planning of the event is in the preliminary stages with more details to follow.

### Youth Development:

Steve Ulik mentioned he had a few interviews scheduled through his regional program as he plans on hiring a student for the summer months full time. Bruce Klainot had inquired if the board had any suggestions or modifications to the letter he had passed out to the board regarding the youth development initiative. Individual members recommended he redistribute the letter to the board again for a more intensive review.

### Spring Meeting:

Steve Ulik reported there were 54 signups for the spring meeting to date. He highlighted a list of dealers and distributors who regularly attended but still hadn't signed up. Individual board members volunteered to make some phone calls with the hopes of soliciting more sign-ups. Roger Hegg reviewed the menu of fish and chicken and a dessert option was finalized.

### Golf Outing:

Steve Ulik mentioned the golf outing brochure should be finalized as soon as possible and forwarded to the board. He reviewed the various sponsorship costs with the board and stressed the importance of generating financial support through golf outing sponsorships. Roger Hegg inquired about door prize selection. Bruce Klainot reported general cost breakdowns and the board had a discussion about various offerings available. Roger Hegg was going to forward the 2015 Golf Sponsorship Form to the board for review.

### New Business:

Steve Ulik recommended any new business be tabled until the next meeting considering the numerous events coming up this month. Bob Steinberg did briefly mention an article highlighting the Nebraska Furniture Mart of Texas in a recent addition of Floor Covering Weekly. There was some general banter by board members about the content before adjournment.

### Adjournment:

Bruce Klainot made a motion to adjourn the meeting and Bob Steinberg seconded. The meeting was adjourned at 8:12 a.m. by Steve Ulik.

Respectfully Submitted: Kurt Meiers