

WIFCA BOARD MEETING MINUTES

January 12, 2016 Teleconference

Call to Meeting:

Don Walesewicz called the meeting to order at 7:31 a.m.

Members Present:

Don Walesewicz, Pete Stollberg, Liz Allen, Steve Ulik, Bruce Klainot, Steve Walter, Roger Hegg, Sam Hughes, Kurt Meiers, Marty Schallock, Fred Jaeckle

Members Absent:

Jay Zurn, Bill Huss, Ray Weinstock, Bob Steinberg, Gordy Potter, Nate Hall, Wendy Werner

Minutes Review:

After corrections a general motion was made by the board to approve the minutes.

Treasurer's Report:

Fred Jaeckle Treasurer reported revenues for the month of December were \$6,805.77 and expenses were at \$9,138.47. Year to date revenue is \$40,798.36 with year to date expenses running at \$39,810.35. As of December 31, 2015 the checkbook had a balance of \$7,306.17 and the savings account of \$16,310.89 for a combined total of \$23,617.06. Fred made note that several outstanding checks from December had not yet cleared but will during the month of January 2016.

Membership and Executive Director Report:

Roger Hegg reported as of the meeting date we had seven associate, three retail only, and thirty-six joint members. He will continue his push for membership renewal through emails and phone calls and is encouraged with the progress.

Training:

Don Walesewicz reported on behalf of Nate Hall that the search for a location in the greater Milwaukee area for the CFI Training facility continues. Further updates will be provided to the board as they become available.

Spring Meeting:

Roger Hegg asked the WFCa for any recent suggestions that may be of interest. Bruce Klainot thought a seminar focusing on how to compete with the big box stores would be a worthwhile topic. Roger asked the board to continue thinking about potential meeting topics and further discussion was tabled for the next meeting.

Holiday Social:

The Holiday Social will be held Tuesday, January 26th at the Fox & Hounds in Hubertus. Steve Ulik will email the board to confirm attendance.

New Business:

Sam Hughes mentioned he had a conference call line that would be available to the board at no charge if they were interested. Considering the cost savings the board decided it would be worth trying for the next meeting. Steve Ulik discussed the idea of holding a raffle to help drive attendance for the spring meeting. An idea discussed was a supplier supported raffle with the prize being a thousand dollar gift certificate available to the winner for purchases. Something of this sort would hopefully serve to draw attention to the spring meeting and increase attendance. Further discussion was tabled for the next meeting.

Adjournment:

Roger Hegg made a motion to adjourn the meeting and Bruce Klainot seconded. The meeting was adjourned at 8:13 a.m. by Don Walesewicz.

Respectfully Submitted: Kurt Meiers