

WIFCA BOARD MEETING MINUTES

October 14, 2014 Machine Shed

MEETING CONVENED:

Steve Ulik called the meeting to order at 7:47 a.m.

MEMBERS PRESENT:

Jerry Daniels, Nate Hall, Roger Hegg, Sam Hughes, Fred Jaeckle, Gordy Potter, Bob Steinberg, Steve Ulik,

MEMBERS ABSENT:

Liz Allen, Bruce Klainot, Kurt Meiers, Pete Stollberg, Teresa Tran, Steve Walter, Wendy Werner, Jay Zurn

MINUTES:

Sam Hughes made a motion to approve the minutes and Jerry Daniels seconded the motion. The minutes were approved.

TREASURER'S REPORT:

The total revenue for the month of September was .56 and total expenses were \$395.95. The balance in the checking account is \$2,703.59 and the savings account balance is \$13,600.52. The unprocessed American Express charges are \$2,780 (\$2,595 from the golf outing; \$185 from the spring dinner meeting). We are awaiting reimbursement from WFCA of \$1,675.

The IRS penalty was due to a dispute over not filing form 990 by the due date. There should be no penalties going forward from here.

American Express has made changes and since we don't swipe cards but enter them manually they will be processing directly with us. We are waiting for approval of our organization from American Express. Approval will be coming shortly. A glitch in their web site caused the delay.

MEMBERSHIP and EXECUTIVE DIRECTOR REPORT:

Presently membership is 16 Associate Members, 5 Retail Only and 35 Joint Memberships. The H.J. Martin Co. will be joining as Joint Member in 2015.

Membership dues for 2015 are WiFCA/WFCA Joint Membership is \$275. If membership fees are sent in before January 16, 2015, the membership dues are \$225. WiFCA Only Membership is \$125. Direct membership with World Floor Covering Association is \$295. It was emphasized at the meeting that Joint and Retail Only membership includes retail, installation and all flooring service providers. WiFCA Manufacturer / Distributor Rep Membership are \$100. WiFCA Mfg. / Dist. Membership of 5-9 Reps are \$375. WiFCA Mfr. / Dist. Membership of 10 or more Reps are \$675.

TRAINING:

CFI will have a flooring installation training and certification in December. It will be held in Fond du Lac, WI at Twohig Flooring America, 316 North Rolling Meadows Drive. Hardwood and Laminate training and certification will be held on Tuesday, December 9th, from 7:30 a.m to 5:00 p.m and Wednesday, December 10th from 7:30 a.m. to 3:00 p.m. Carpet training will be Thursday, December 11th, from 7:30 to 5:00 p.m. and Friday, December 12th, from 7:30 a.m. to 3:00 p.m. The cost is \$495 USD per class. For current WFCA members the cost is \$295 per class. The fee does not include transportation or rooming. Paid registrations are due no later than November 5, 2014.

FALL MEETING UPDATE:

The final preparation for the Fall Meeting was discussed. The agenda format and the introduction of honorees were also reviewed.

DISCUSSION OF FUTURE OFFICERS:

The Officers for 2015 will be President, Steve Ulik; Vice President, Bruce Klainot; Secretary, Kurt Meiers, who will be replacing Steve Walter; and Treasurer, Fred Jaeckle

NEW BUSINESS:

Bruce Klainot will explore sites for the 2015 Golf Outing.

It was suggested that a topic for the Spring Meeting include a group panel to discuss qualifications of in-house installers vs. subcontractors.

NEXT MEETING:

The next meeting will be a teleconference on Tuesday, November 11, 2014.

ADJOURNMENT:

A motion to adjourn was made by Nate Hall and seconded by Fred Jaeckle. The meeting adjourned at 8:57 a.m.