

WIFCA BOARD MEETING MINUTES

December 18th, 2018 Machine Shed

Call to Meeting:

Don Walesewicz called the meeting to order at 7:55 am

Members Present:

Don Walesewicz, Pete Stollberg, Kurt Meiers, Bruce Klainot, Michael Kerns, Roger Hegg, Fred Jaeckle, Steve Ulik

Members Absent:

Steve Walter, Bill Huss, Gordy Potter, Bob Steinberg, Ray Weinstock, Sam Hughes, Nate Hall

Minutes Review:

After corrections, a motion was made to approve the minutes by Bruce Klainot and seconded by Michael Kerns.

Treasurer's Report:

Don Walesewicz reported on behalf of Fred Jaeckle Treasurer that revenues for the month of November were \$4,301.14 and expenses were \$484.20. As of November 30th, the checkbook had a balance of \$8,148.76 and the money market account of \$27,844.94 for a combined total of \$35,993.70. Year to date revenue was recorded as \$35,960.47 and year to date expenses were \$23,767.17. Roger Hegg made a motion to approve the Treasurer's report and Steve Ulik seconded.

Membership and Executive Director Report:

Roger Hegg reported that as of the meeting date we have 3 individual associate members, no Wisconsin only members, and 13 WFCAs direct joint accounts. Roger has begun sending out email blasts to prospective members and the membership numbers will increase.

Training Initiative:

Don Walesewicz reported that running a formal training program through the State would cost approximately \$35,000 per year. WIFCA would need to hire someone to manage and facilitate the day to day operations of said initiative. On top of that there would be an additional startup cost of \$25,000 to \$35,000. Without support from WFCAs or some other entity it would be too much of a financial burden to the organization at this time. A general discussion was held by the board regarding program concepts. Roger briefly discussed an Australian program which was outlined in a series of emails shared by Bob Steinberg. Further discussion was tabled for the next meeting.

Donations:

Last month the board voted on duplicating the donation amounts made to various food banks in 2017. The board will be donating \$600 to the Second Harvest Food Bank of Southeastern Wisconsin and \$1,600 to Feeding America. There was an email quorum vote approving that donation last month and Fred Jaeckle treasurer will be mailing the checks soon.

New Business:

Bruce Klainot reported he hasn't received any details regarding potential group health insurance offerings and most likely won't until the beginning of 2019. WIFCA is considering offering a type of group health insurance benefit to its membership if it is financially feasible. He won't receive a formal plan from the broker until the beginning of the year however. Further discussion was tabled for the next meeting. Roger mentioned there wasn't much interest to date in getting together as a board for a holiday event before Christmas. January 15th was discussed as a potential date. Bruce Klainot will be assuming the role as President of WIFCA after Don Walesewicz's term ends and Michael Kerns accepted the position as Vice President.

Spring Meeting:

Various spring meeting topics were discussed including hosting a state of the industry expert, discussing new product technologies, a sales training seminar, and more. The board will continue thinking of potential topics and bring them to the next meeting.

Adjournment:

Michael Kerns made a motion to adjourn the meeting and Roger Hegg seconded. The meeting was adjourned at 8:50 a.m. by Don Walesewicz.

Respectfully Submitted: Kurt Meiers