WIFCA BOARD MEETING MINUTES

September 11, 2018 Machine Shed

Call to Meeting:

Don Walesewicz called the meeting to order at 7:48 am

Members Present:

Don Walesewicz, Pete Stollberg, Steve Ulik, Roger Hegg, Ray Weinstock, Kurt Meiers, Nate Hall, Bruce Klainot, Sam Hughes, Michael Kerns

Members Absent:

Steve Walter, Bill Huss, Jay Zurn, Marty Schallock, Wendy Werner, Gordy Potter, Fred Jaeckle, Bob Steinberg

Minutes Review:

After corrections, a motion was made to approve the minutes by Bruce Klainot.

Treasurer's Report:

Roger Hegg reported on behalf of Fred Jaeckle Treasurer that revenues for the month of August were \$1.33 and expenses were \$951.40. As of August 31st, the checkbook had a balance of \$5,761.68 and the money market account of \$31,102.91 for a combined total of \$37,102.91. Year to date revenue was recorded as \$31,556.76 and year to date expenses were \$19,315.25. The checking balance was adjusted to reflect one outstanding check that had not cleared at month end. Bruce Klainot made a motion to approve the Treasurer's report and Nate Hall seconded.

Membership and Executive Director Report:

Roger Hegg reported as of the meeting date we have 10 individual associate members, 6 retail only memberships, and 30 WFCA direct joint accounts. Roger reported he will get WFCA involved in the kick-off for 2019 membership sign-ups. Roger will get back to the board after that discussion.

Fall Meeting:

Piet Dossche, President of USFloors and Executive VP Hard Surface Shaw Industries, will be the featured guest speaker for the WiFCA Fall Dinner Meeting on Tuesday, October 23rd at the Potawatomi Hotel and Casino. Piet and his team are putting together a power point presentation outlining his presentation and will be forwarding that to Roger Hegg once completed. Roger in turn will forward that presentation to the board for review. A more general discussion regarding menu items, room fees, and attendance was held by the board. Future discussion regarding the Fall Meeting was tabled for the next board meeting in October. Roger will put together the flyer once he receives Piet Dossche's powerpoint.

Training:

Nate Hall wanted to review the discussion held by the board at the last meeting regarding financing training initiatives. The board thought one of the best approaches to secure funds would be through a grant. Don Walesewicz mentioned he knew a few grant writers personally. He will reach out to them to gather more information on the process. A general conversation was held by the board regarding training concepts. Future discussion was tabled for the next meeting.

New Business:

Roger Hegg brought up an email that was forwarded to him by Fred Jaeckle regarding potential seminars being held for dealers on W2's vs 1099 and independent contractors. He thought it was an important issue and felt WIFCA may want to consider buying the seminars and offering them to their members at a reduced rate. The board will continue to discuss this as more information becomes available.

Adjournment:

Roger Hegg made a motion to adjourn the meeting and Nate Hall seconded. The meeting was adjourned at 8:47 a.m. by Don Walesewicz.

Respectfully Submitted: Kurt Meiers