

## WIFCA BOARD MEETING MINUTES

May 9<sup>th</sup>, 2019 Teleconference

### Call to Meeting:

Bruce Klainot called the meeting to order at 7:31 am

### Members Present:

Don Walesewicz, Pete Stollberg, Steve Ulik, Fred Jaeckle, Roger Hegg, Kurt Meiers, Bob Steinberg, Bruce Klainot, Michael Kerns

### Members Absent:

Steve Walter, Ray Weinstock, Sam Hughes, Nate Hall, Steve Martin, Gordy Potter

### Minutes Review:

After corrections, a motion was made to approve the minutes by Bruce Klainot and seconded by Gordy Potter.

### Treasurer's Report:

Fred Jaeckle Treasurer reported that revenues for the month of April were \$1,042.24 and expenses were \$5,762.52. As of May 31<sup>st</sup> the BMO checkbook had a balance of \$4,342.32 and the BMO money market account of \$8,850.38. The Summit Credit Union savings account had a balance of \$5.00 and the Summit Credit Union Money Market balance was \$970. The Summit Credit Union 13 month CD had a balance of \$15,006.51. Total combined funds available were \$29,199.21. Fred mentioned our YTD income from the BMO money market is \$4.26. The interest earned on the CD that was recently opened already surpassed that at \$6.51. He thought WIFCA may want to consider moving all of their banking to the Summit Credit Union in the near future to simplify banking moving forward. Future discussion was tabled for the next meeting. Don W made a motion to approve the Treasurer's report and Steve Ulik seconded.

### Membership and Executive Director Report:

Roger Hegg reported as of the meeting date we have 7 individual associate members and 26 joint memberships. Roger reported the dual memberships will get us a reimbursement of \$4,165.20. Michael Kerns mentioned he has discussed membership with Shaw and Mohawk and felt positive both groups will become members by the end of the month.

### Training:

Bruce Klainot reported on behalf of Nate Hall there will be some FCA National trade initiatives to report on at future meetings.

### Spring Meeting:

Roger Hegg mentioned there were 44 people signed up to date. He is anticipating there will be more people signed up as the meeting date approaches. Fred Jaeckle and Steve Ulik were both going to reach out to a few dealers to see if they would sign up for the meeting as well. Roger Hegg volunteered to work the registration desk. The goal at meeting date was to make a push to get people signed up for the spring meeting.

## Golf Outing:

Bruce Klainot met with Jodi at Stu's Flooring and she officially passed the administrative torch on to him. He will be handling the golf outing administrative duties this year. Bruce is beginning to get sponsorship and sign-up forms in. Steve Ulik was going to send an email reminder to those who were on the list last year to remind them to sign up. Roger Hegg has the trophies made with the plaques on them. Bruce is looking for door prize and raffle offerings for the golf outing through the distribution channel. Michael Kerns inquired if anyone from the board has ever approached vendors outside of our industry for raffle prizes as well. He will reach out to a few he had in mind. Bruce is also working on sign-ups for volunteers at this time.

## New Business:

Bruce Klainot reported he was going to table an association health insurance initiative at this time. There were too many vagaries involved with the program submittals to make it work. He will investigate program options again sometime next year. Roger Hegg thought it would be a good idea to start investigating fall meeting speakers at this time for scheduling purposes. He will begin that process and asked the board to submit any ideas. Engineered Floors was one company that came up as providing a potential speaker.

## Adjournment:

Roger Hegg made a motion to adjourn the meeting and Pete Stolberg seconded. The meeting was adjourned at 8:10 a.m. by Bruce Klainot.

Respectfully Submitted: Kurt Meiers